



Dear All,

Galleca Interior Projects is hiring for a **Business Development Executive (BDE)** position, a premium interior design and fit-out firm based in Hyderabad. The company is located at **Banjara Hills, Road No. 12**, and is looking for enthusiastic professionals who are passionate about building client relationships and driving business growth.

Role: Business Development Executive

Department: Business Development

Job Type: Full-Time

Location: Banjara Hills, Road No. 12, Hyderabad

Vacancies: 4 Positions

Experience: Fresher – 6 years

CTC: ₹8,000 – ₹20,000 per month (based on experience)

Job Responsibilities:

- Identify potential clients and generate leads through field visits and digital platforms
- Build and maintain strong relationships with architects, clients, and vendors
- Pitch Galleca's interior solutions and convert inquiries into sales
- Coordinate with design and execution teams to ensure timely project delivery
- Track market trends and provide insights for business expansion

Eligibility:

- Bachelor's degree in any field
- Passion for interiors and design-driven businesses
- Excellent communication and negotiation skills
- Self-motivated and target-oriented
- Freshers with strong interpersonal skills are welcome to apply