



**Dear All,**

We are hiring for a Field Sales Executive role at **PhonePe Pvt. Ltd.**, a leading digital payments platform in India transforming how merchants and customers interact through UPI, smart devices, and digital commerce solutions.

This opportunity is ideal for individuals with 3–6 months of sales experience who are energetic, target-driven, and ready for an on-field customer acquisition role across central Hyderabad locations.

**Role:** Field Sales Executive

**Department:** Business Development / Sales

**Vacancy:** 10 Positions

**Job Location:** Begum Bazar, Koti, Nampally, Madina, Abids, Puranapul, Gowliguda, Goshamahhal, Mangalghat, Lakdikapul – Hyderabad

**CTC:** ₹21,000 + Daily Allowance (based on targets)

**Experience Required:** 3–6 months minimum in field sales, marketing, or merchant onboarding

---

**Eligibility:**

- Prior experience in field sales or customer acquisition preferred (minimum 3–6 months)
- Willingness to travel locally for merchant visits
- Good communication and customer engagement skills

- Basic smartphone and digital payments knowledge
  - Must own an Android phone
- 

**Job Description:**

We are looking for dynamic Territory Sales Executives to drive merchant onboarding and device sales across central Hyderabad. The role involves field visits, pitching PhonePe's Smart Speaker & QR offerings, and maintaining merchant relationships to boost adoption.

---

**Responsibilities:**

- Visit merchants daily and explain the features and benefits of PhonePe Smart Devices
- Pitch QR code and Smart Speaker solutions to eligible shops and small businesses
- Achieve daily and monthly sales targets in assigned areas
- Maintain accurate onboarding and transaction records
- Follow up regularly with merchants for issue resolution and retention
- Collaborate with area managers for coverage and planning